

# New Press Information

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## **IP-Video Partnership for Australian Security Market**

IndigoVision, the leading supplier of IP-Video systems for the security and surveillance industry has partnered with Rexel Video Systems, one of Australia's major security and CCTV distributors. This partnership creates an excellent platform for Rexel Video Systems to become a major player in the rapidly expanding networked CCTV market in Australia.

IndigoVision's IP-Video technology has a proven track record for providing cost effective, scalable solutions for small standalone CCTV systems through to large-scale mission critical systems such as the recent Athens Olympics.

"In today's market, a viable networked security option is a must as more and more customers are demanding the flexibility and lower cost of ownership these solutions offer," said Adam Sellers, Marketing Manager Rexel Video Systems.

Commenting on the partnership, IndigoVision's CEO Oliver Vellacott said,

"The combination of Rexel's 35 years' experience in the security industry and IndigoVision's world leading technology will create a powerful force in the Australian IP-Video market."

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Editor's Note:

*IndigoVision is a leading manufacturer of complete IP Video solutions for the security market. These solutions deliver outstanding video quality, live from cameras and network video recorders via IP networks. IndigoVision solutions are used for mission critical applications in airports, rail stations, city centers, mines, traffic systems and the military. IndigoVision is headquartered in Edinburgh UK, with local sales & support offices in New Jersey, Toronto, Italy and Germany.*

*Rexel Video Systems is part of the Rexel Group, one of the largest electrical wholesalers in the world. Rexel Video Systems has offices in every major population centre in Australia maintaining fully fitted and qualified service centres at each location.*



**IndigoVision**

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